

## Don & Melissa Mays

Don, an Army vet and former Police Officer for Harrison County, IN, is currently a driver for UPS. Melissa is an Independent Senior Sales Director for Mary Kay. They reside in Elizabeth, IN and have a 26 yr. old son name Bryan. They love going on adventures on their **Harley Davidson Motorcycle**, and **ATV**. They also love boating, fishing, gardening, playing music and traveling. Their vision is to eventually retire Don from UPS, sell their home, buy a motor coach, build a barn to house the coach and to be a home base, and travel the nation together, touching lives for Jesus, helping people to create strong & healthy families by together building the **Mays Mary Kay National Area**.



Married for 20 yrs



### More about Melissa's Mary Kay career:

Melissa was introduced to the Mary Kay business at a party that she had for a friend. When Mary Kay found her she was working full-time managing a restaurant. She was also going to Culinary school full time in hopes of becoming a Chef and owning her own restaurant. She started her business in Feb. of 2001 to make a little extra money on the side. Within 2 months she replaced her income. So she quit her job and now this is her FULL-TIME career.

### Some of her accomplishments include:

- She earned her **first Career Car in 6 months** which helped them pay off \$50,000 in debt in their first 2 1/2 years in business. They implemented the **Dave Ramsey's debt snowball plan** by selling her old car, taking the money that was going towards those expenses and applied it to their debt. She's now passionate about helping others become **DEBT FREE and financially independent!!!**
- Has earned **13 FREE Cars, 6 prestigious Pink Cadillacs...all tags, tax and insurance paid by MK.**
- **Became a Sales Director in 7 months** and has lead her unit numerous times to the **Top 10 in the State of Indiana and #15 in the entire Diamond Division nation-wide.**
- She and her husband were able to purchase their a brand new **5000 sq. ft dream home** where she hosts many family gatherings and Mary Kay parties.
- In her 18 year career, her Unit has completed annual retail sales every year from \$300,000-\$450,000. Her highest was **\$550,000 2 times.**
- She has been in the **National Court of Sales by personally selling over \$40,000 retail annually 13 times**, earning Diamond Rings and other fabulous prizes.
- **National Court of Sharing 3 times** for adding **24 Qualified recruits in a year.** (3 Diamond Bumble Bees)
- She has accomplished **Triple Star 3 times** (Diamond Necklace) and **Double Star 7 times** for accomplishing Court of Sales, Circle of Achievement and Court of Sharing all within the year.
- She has been a **Star Consultant for 72 consecutive quarters** since she started her career, earning Cinderella gifts like designer handbags, trips, furniture, Big Screen TV's & more!
- She was voted the monthly **Miss Go Give** by her peers in **November 2009.**

Call & listen to the **DREAM BIG HOTLINE** to hear Melissa share her personal story  
**(641) 715-3900** access code **47141#**

