

# Bubble Sheet Tracking

**Wanna get your business POPPIN?  
Profit \$3000 to \$10,000 in the next 6 months?  
Finish your best year ever! Help our Unit have  
the biggest year ever! Win or earn you every-  
thing you want with very little tracking!  
Average time for 1 Bubble Sheet takes 30 min!**

You CHOOSE how many to do for the week!

- 1 sheet a week ... takes approx 30 minutes
- 2 sheets a week .. takes approx 1 to 2 hours
- 3 sheets a week ... takes 2 to 3 hours

### Instructions:

1. When you make a call, put a dot for a left eye on the bubble. Write the date to the left.
2. If they answer, dot the right eye. If they don't, you'll see on your sheet who to call back.
3. If you also send a text, add a "T" for a nose. MASS texts don't count. Only individual. Facebook Messenger also counts as a contact. Just don't post on your/their wall.
4. If they make a purchase, make the eyes \$\$.
5. If they book, draw a smiley face.
6. If they say "NO", draw a frown and MOVE ON! Be sure to ask permission to follow up and set a REMINDER.

If you use the **MY CUSTOMERS+** app, make a note of your contacts and set REMINDERS to follow up. NOTE: For now, all your reminders are found on INTOUCH . Hoping MK adds them to the app soon!!!

### AVERAGE RESULTS:

Each sheet produces 10 Bookings and \$1000 in sales! How much do YOU want to make? In 3 months, that's 130 bookings doing 1 sheet per week! This leads to 65 bookings as half will hold. (52 weeks in a year divided by 4 = 13, 13 x 10 = 130) When you do a CURIOSITY CHAT with 1 from every booking, that's an average of 13 new recruits! (1 out of 4) 2/3 of those new recruits will order and get going which will give you 9 solid recruits. Future/ DIQ for you!!!

Want to hear more about the BUBBLE SHEET, listen in as **NSD Tammy Crayk** (the creator of the BUBBLE SHEET) tells you all about it! **(641) 715-3800 access code 610206# then hit 7.** (NOTE: She uses slashes and x's and I added the "smiley face" version! LOL!)

