Name:

CARD

Month/year:

HOSTESS CONTEST: CHOICES: https://choices.pink/listen

Melissa's story: https://www.voxer.com/v/2dfeb54c49 VIDEO: www.amykemp.me

COACHING: INVITING PEOPLE, HOSTESS PLAN-YOUR GOAL/HER GOAL, PERFECT GIFT,

5 ORDERS, FOOD, CHILDCARE, REMINDERS, PROMPTNESS, TABLE/CHAIRS?

(4 PT RECRUITING PLAN) Pt 1 Ask "Who's coming that would be good at what I do?"

Pt 2 Share your heartfelt enthusiastic I-story.

Pt 3 Offer a gift for a NEW RECRUIT REFERRAL

Pt 4 Pick 2 people from every party to hear more about our opportunity.

	PROSPECT INFORMATION				BEFORE PARTY									AFTER THE PARTY									RECRUITING LAYERS						NOTES
NUMBER	DATE	NEW?	NAME (HIGHLIGHT HOSTESSES)	PARTY THEME/ ONE ON ONE	INVITES SENT	HOSTESS PACKET	ADD TO CONTACTS	REMINDER SENT	GUEST LIST	RSVP	PRE-PROFILE	COACHED	HER ORDER	TOTAL SALES	2 BOOKINGS	2 CAREER CHATS	#OF REFERALLS	BOOKED CHECK-UP	THANK YOU CARD	FACEBOOK	MY CUSTOMERS	2+2 FOLLOW UP	PROSPECT?	HOTLINE or VIDEO?	HELPER	CAREER CHAT	MEETING or EVENT	INTEREST 1-10	RECRUITED?	GOAL/GIFT, RECRUIT/REFERRAL
EX	9/13	Y	SUSIE SMITH	New Year New You…Y	Y	Y	Y	Y	Y	Y	Y	20	$100	$250	2	2	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	10	Y	TRAVEL ROLL-UP BAG, JANET JACKSON
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PERFECT START: 15 FACES IN 15 DAYS 3 PARTIES PER MONTH @ $300 = $900 IN RETAIL SALES= $450 PROFIT/ **$450 WS ORDER** SHARE: 6 CAREER CHATS (2PER CLASS) = 1 NEW RECRUIT

POWER START: 30 FACES IN 30 DAYS 5 PARTIES PER MONTH @ $300 = $1500 IN RETAIL SALES = $750 PROFIT/**$750 WS ORDER** 10 CAREER CHATS = 2 NEW RECRUITS

POWER UP: 40 FACES IN 30 DAYS CLASSES: 8-10 PARTIES PER MONTH @ $300 = $3000 IN RETAIL SALES = **$1500 PROFIT/$1500 WS ORDER, 16-**20 CAREER CHATS = **5 NEW RECRUITS...GOLD MEDAL WITH YOUR NAME IN APPLAUSE MAGAZINE!!!**

Follow this plan July 1 to June 30th and FINISH NATIONAL COURT OF SALES: **$40,000retail/$20,000wholesale** and NATIONAL COURT OF SHARING: **24 *QUALIFIED RECRUITS** **Qlfd means orders $600ws in first 4 months!*

	PROSPECT INFORMATION				BEFORE PARTY									AFTER THE PARTY									RECRUITING LAYERS						NOTES
NUMBER	DATE	NEW?	NAME (HIGHLIGHT HOSTESSES)	PARTY THEME/ ONE ON ONE	INVITES SENT	HOSTESS PACKET	ADD TO CONTACTS	REMINDER SENT	GUEST LIST	RSVP	PRE-PROFILE	COACHED	HER ORDER	TOTAL SALES	2 BOOKINGS	2 CAREER CHATS	#OF REFERALLS	BOOKED CHECK-UP	THANK YOU CARD	FACEBOOK	MY CUSTOMERS	2+2 FOLLOW UP	PROSPECT?	HOTLINE or VIDEO?	HELPER	CAREER CHAT	MEETING or EVENT	INTEREST 1-10	RECRUITED?	GOAL/GIFT, RECRUIT/REFERRAL
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