

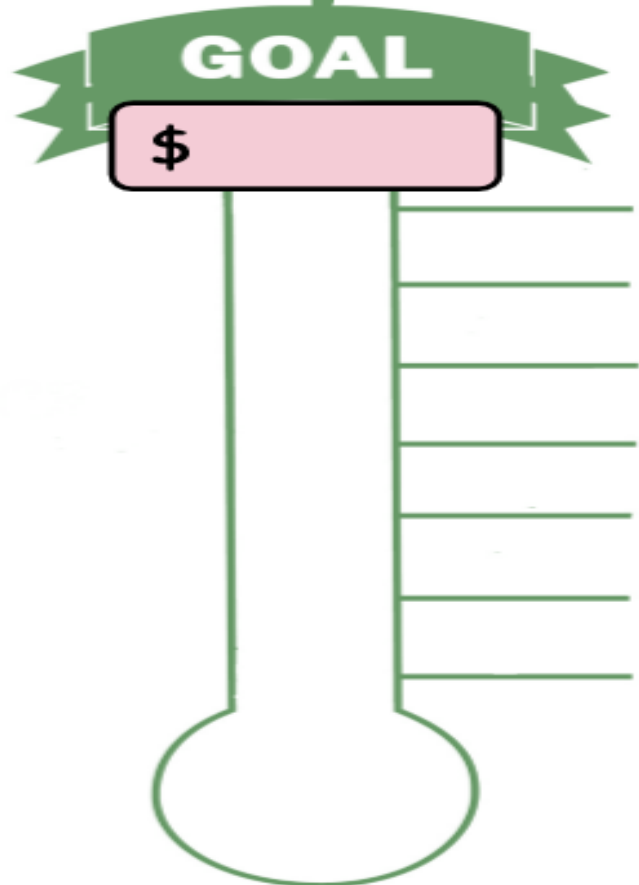
~ I'm Saving For ~

[Empty pink box for saving goal]

~ I Need To Profit ~

[Pink box with '\$' symbol for profit goal]

Total Monthly Retail Sales



[Large rounded rectangle for photo]

Photo of what my MK profit is paying for

[Pink box with '\$' symbol]

Total of wholesale orders placed this mo. with the remaining 60% of my total retail sales.

Reach your goals with your Mary Kay money!

1. Decide what your monthly goal is and how much profit you need. Write it in the boxes above! Attach a photo to help you stay focused.
2. Here is the equation:
Take the number you need in profit and divide it by .40. This is the total sales you need this month to reach your goal!
Start tracking!!

Profit Goal Divided by .40 = Total Retail