



Weekly Income Producing Activities

Week of: _____

Track your goals by entering the letter of each IPA that you complete – parties and facials are first priority, and then sprinkle in a variety of other IPAs!

| | |
|---|--------------------|
| <p>A – 1 party (minimum \$300 retail/3 faces) 1000 Pts per IPA</p> <p>B – 2 facials or on-the-go appointments (minimum \$100 retail)</p> <p>C – 2 new bookings</p> <p>D - \$100 retail in reorders or website orders</p> <p>E – 1 sharing appointment with completed follow-up</p> <p>F – 1 guest attends training or guest event</p> <p>G – 7 new names and phones numbers</p> <p>H – 1 new team member</p> | <p>GOAL</p> |
|---|--------------------|

| 1 Per Day | 2 Per Day PACESETTERS | 3 Per Day |
|--|---|---|
| <p>Part Time Consultant</p> <p><i>Complete Any 5 IPAs</i></p> | <p>Full Time Consultant</p> <p><i>Complete Any 10 IPAs</i></p> | <p>Leadership & Car</p> <p><i>Complete Any 15 IPAs</i></p> |
| 1. <input type="text"/> | 6. <input type="text"/> | 11. <input type="text"/> |
| 2. <input type="text"/> | 7. <input type="text"/> | 12. <input type="text"/> |
| 3. <input type="text"/> | 8. <input type="text"/> | 13. <input type="text"/> |
| 4. <input type="text"/> | 9. <input type="text"/> | 14. <input type="text"/> |
| 5. <input type="text"/> | 10. <input type="text"/> | 15. <input type="text"/> |

Booking Attempt Tracker

300 Pts per 5

Track 5 each day for Part Time Growth & 10 for Full Time Growth

1000 Pts per 10

| Monday | Tuesday | Wednesday | Thursday | Friday |
|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| 1. <input type="text"/> | 1. <input type="text"/> | 1. <input type="text"/> | 1. <input type="text"/> | 1. <input type="text"/> |
| 2. <input type="text"/> | 2. <input type="text"/> | 2. <input type="text"/> | 2. <input type="text"/> | 2. <input type="text"/> |
| 3. <input type="text"/> | 3. <input type="text"/> | 3. <input type="text"/> | 3. <input type="text"/> | 3. <input type="text"/> |
| 4. <input type="text"/> | 4. <input type="text"/> | 4. <input type="text"/> | 4. <input type="text"/> | 4. <input type="text"/> |
| 5. <input type="text"/> | 5. <input type="text"/> | 5. <input type="text"/> | 5. <input type="text"/> | 5. <input type="text"/> |
| 6. <input type="text"/> | 6. <input type="text"/> | 6. <input type="text"/> | 6. <input type="text"/> | 6. <input type="text"/> |
| 7. <input type="text"/> | 7. <input type="text"/> | 7. <input type="text"/> | 7. <input type="text"/> | 7. <input type="text"/> |
| 8. <input type="text"/> | 8. <input type="text"/> | 8. <input type="text"/> | 8. <input type="text"/> | 8. <input type="text"/> |
| 9. <input type="text"/> | 9. <input type="text"/> | 9. <input type="text"/> | 9. <input type="text"/> | 9. <input type="text"/> |
| 10. <input type="text"/> | 10. <input type="text"/> | 10. <input type="text"/> | 10. <input type="text"/> | 10. <input type="text"/> |