

Focus Card

Name: _____
 Month: _____



Number	Prospect Information			Class Information							Recruiting Layers				Notes				
	Date	Name (Highlight Hostess)	Phone	Gave Packet	Guest List	Reminder	*Coached	Goal/Gift	Totals	Bookings	Thank you	Follow-up	Mk Info	Event		Interview/CC	Interest Level	Follow-up	Recruited
1																			
2																			
3																			
4																			
5																			
6																			
7																			
8																			
9																			
10																			
11																			
12																			
13																			
14																			
15																			
16																			
17																			
18																			
19																			
20																			

*COACH: Perfect Party & \$100 in free product, \$500 in total sales, 5 outside orders, 2 bookings, 2 who listen to the career hotline, Inviting guests - I would like to send invites, refreshments - save until after, kids - great but hard to focus with their cuteness:), reminder calls & I'll be there 30 minutes early to set up

