

START



Welcome to our Mary Kay Family! We are so excited to have you as a part of our team! Here are your **NEXT STEPS** to get you moving in the right direction!



Your Director **Melissa Mays** Cell: (812) 267-2385 Home: (812) 969-2496
Voxer id: mmays1792 Unit Website: www.melissamays.com
Melissa's home address: 11060 Majestic Blvd SE, Elizabeth, IN 47117

1. GET PLUGGED IN!

- ___ Log on to **www.marykayintouch.com**. Enter Consultant number and create passcode.
- ___ If you are on **FACEBOOK**, send a **friend request** to your Recruiter and Director.
- ___ If you have a smart phone, download **VOXER FREE Walkie Talkie APP**. Add your Director as a friend and leave her a message. We will add you to our group chats so you stay in the loop! (under **SETTINGS**, you can turn off your notifications so a chime doesn't go off each time you get a new message.)
- ___ **Attend your first meeting** as a Consultant & bring a friend! (See www.melissamays.com for meeting and event info. What to wear: MK business attire-dress or skirt-wear your Beauty Coat over that...order at www.mkconnections.com. If you're not local to us, we'll find a meeting in your area. Please email us 5 zip codes close to you so we can search for a local Director in those areas.)
- ___ Listen to Melissa's story. "**DREAM BIG HOTLINE**" (641) 715-3900 code 47141#
- ___ Call into the **New Consultant Conference Call (712)775-7100 code 326219#**. (Saturdays 9-9:30am)



2. GET ORGANIZED!

- ___ Purchase a **3 ring binder** with loose leaf paper. Put all your Mary Kay information in your binder so you'll be organized from the start! You may want to add tab dividers labeled BUSINESS MANAGEMENT, BOOKING, SELLING, TEAM BUILDING.
- ___ **Make a list of 75+** friends and family in your binder that you will start blessing with your new Beauty Biz. Put a * next to any potential Hostesses or Team Members. Extra credit if you reach 100 or even 150. (The average woman invite 150 people to her wedding.)
- ___ If you're on Facebook, **create a private VIP Customer Group and schedule your LIVE event with Melissa**. She will conduct a 15 minute Live Event to get your friends and family excited about your new business!
- ___ **Take the odometer reading** on your vehicle. One of your biggest tax deductions is mileage! Keep a mileage record of your daily MK trips in your datebook or binder. You'll learn more about taxes and keeping records in your training. There are even great apps like MileIQ that will track your mileage for you!
- ___ **Download the myCustomers+ and GREAT START apps**. (other optional apps include the Digital Showcase, SkinSight, and Mirror Me)
- ___ **Set up your Propay** credit card processing system on www.marykayintouch.com. I also suggest downloading the FREE app on your phone for easy processing at your appointments.

3. GET A PLAN!

- ___ Review your special **First Steps Offers** on www.marykayintouch.com. (Valuable bonuses await!)
- ___ Review the ***Ready Set Sell Inventory Options Brochure with your Director**. (Get hundreds of in FREE product on your first order. Don't place any orders until you know what your options are!)
- ___ Book your **first Party** with your Recruiter or Director.
- ___ Create your **Dream Book**. Binder or Photo Album with pictures of your goals

Congratulations! You've earned your first PRIZE, the POM POM Key Chain!!!

Once completed with this checklist, fill out the online form on our Unit Website, NEW CONSULTANTS page, ONLINE PRIZE VOUCHER. If you're out of town, your prize will be mailed to you.

