



PACESETTERS POINTS



___ **1 pt** per \$1 sold this week

___ **500 pts** Completing the Weekly Challenge

___ **500 pts** Turn in your Weekly Accomplishment Sheet (MK week runs Sun-Sat)

___ **500 pts** Each day you read from a powerful book for 10 minutes or more

___ **500 pts** Each day you recite or listen to your new affirmations

___ **500 pts** Each day you create your 6 most important things to do list

___ **500 pts** Each day you exercise 20 minutes or more

___ **500 pts** For watching or listening to a motivational training (Voxer, YouTube, etc.)

___ **500 pts** For having a coaching call with your Director

___ **500 pts** For coaching a Hostess (before her party and after for Hostess Contest)

___ **500 pts** For booking an appointment, guest to event or Dream Session

___ **500 pts** For each person who hears about our opportunity (FaceBook Live Event, Meeting, Hotline, Video, etc)

___ **1000 pts** Each day you make 10 booking attempts

___ **500 pts** Each week you have a "Brain Dump" and planning hour

___ **1000 pts** Attending a MK EVENT (weekly meeting, bootcamp)

___ **1000 pts** For holding a MARY KAY product appointment

___ **500 BONUS pts** if it's a PERFECT SHOW (\$250 in sales, 2 bookings, 2 Career Chats)

___ **500 BONUS pts** for bringing a prospect or new recruit with you to help

___ **10,000 pts** For each new team member

___ **10,000 pts** For attending a Company Event (Retreats, Conference, Seminar)



___ **TOTAL for the week.**

Post on our Unit Facebook Group by midnight Sunday each week.

