



Cash & Car by Christmas!

YOUR GIFT TO YOU AND YOUR FAMILY
 6 WAYS TO HAVE \$5000-\$10,000 profit from now thru CHRISTMAS!
What you will do with \$5,000 cash:

1. Hold **1 party a week between now & Christmas with \$200** in sales. (14 wks) **\$2800**
2. Have **10 Silent Hostesses each sell \$200** in orders. **\$2000**
3. Contact **10 husbands for their wives WISH LIST at \$150** in sales each -or- **20 Husbands for their wives WISH LIST at \$75 each...** **\$1500**
4. **7 'Holiday Coffee's' or 'Mary Kay Jingle & Mingle' at \$200** in sales each. Set these up at your customers home or office! **\$1400**
5. Hold **1 Holiday Open House with \$500** in sales (10 guests at \$50 ea) -or- **2 Open Houses (Fri & Sat) 5 guests at \$50 with \$250 in sales at each.** **\$500**
6. **Contact businesses. Office managers, Doctors, Realtors, anyone who you give your business to.** This could be as much in sales as you are willing to take advantage of. Example: 9 businesses purchasing five \$40 gifts. **\$1800**

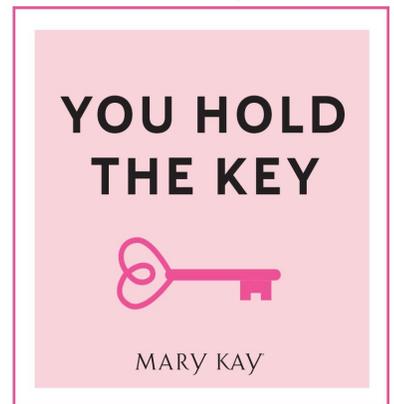
Total Sales= \$10,000
@ 50% profit = \$5000 CASH!!!



That would also make you a **Pearl Star**, earning a fabulous Star "Present" for you!

- **What if you did 2 parties per week** and increased your sales to **\$5600?**
- **What if you interviewed 2 per party** average of **14 NEW recruits** (1 out of 4 sign) = **CAREER CAR & *DIQ**

This would also add about **\$1820 commission** if they ****each only ordered once!**



→ Total \$9,620 Christmas profit!!!



Why not **finish DIQ & earn the \$500 BONUS?**
 That puts you over **\$10,000 for Christmas!!!**

*10 Personal recruits needed for DIQ. Build to a total of 24 to become a Director.
 *Based on the company average order for new recruits of \$1000 wholesale.



\$10,000 Christmas Planner

Parties (Hostesses)

10 Silent Hostesses

10 Businesses purchasing five \$40 gifts (average)

7-10 Holiday Coffees

10 Husbands

1-2 Open Houses (Date & total sales)

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