



# Cash & Car by Christmas!

YOUR GIFT TO YOU AND YOUR FAMILY  
 6 WAYS TO HAVE \$5000-\$10,000 profit from now thru CHRISTMAS!  
**What you will do with \$5,000 cash:**

1. Hold **1 party a week between now & Christmas with \$200** in sales. (14 wks) **\$2800**
2. Have **10 Silent Hostesses each sell \$200** in orders. **\$2000**
3. Contact **10 husbands for their wives WISH LIST at \$150** in sales each -or- **20 Husbands for their wives WISH LIST at \$75 each...** **\$1500**
4. **7 'Holiday Coffee's' or 'Mary Kay Jingle & Mingle' at \$200** in sales each. Set these up at your customers home or office! **\$1400**
5. Hold **1 Holiday Open House with \$500** in sales (10 guests at \$50 ea) -or- **2 Open Houses (Fri & Sat) 5 guests at \$50 with \$250 in sales at each.** **\$500**
6. **Contact businesses. Office managers, Doctors, Realtors, anyone who you give your business to.** This could be as much in sales as you are willing to take advantage of.  
 Example: 9 businesses purchasing five \$40 gifts. **\$1800**

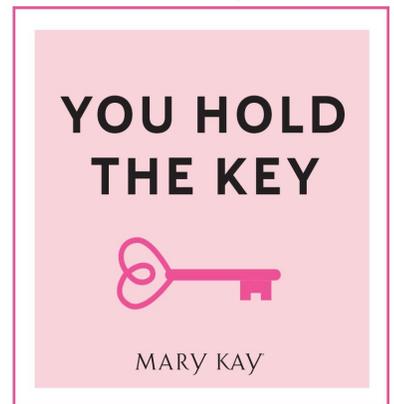
**Total Sales= \$10,000**  
**@ 50% profit = \$5000 CASH!!!**



That would also make you a **Pearl Star**, earning a fabulous Star "Present" for you!

- **What if you did 2 parties per week** and increased your sales to **\$5600?**
- **What if you interviewed 2 per party** average of **14 NEW recruits** (1 out of 4 sign) **= CAREER CAR & \*DIQ**

This would also add about **\$1820 commission** if they **\*\*each only ordered once!**



**Total \$9,620 Christmas profit!!!**

Keep the profits coming! Earn \$1000 each for the 3 New Director challenges ON THE MOVE, FABULOUS 50's and HONORS SOCIETY! This business is a CASH COW!!!

\*10 Personal recruits needed for DIQ. Build to a total of 24 to become a Director.  
 \*Based on the company average order for new recruits of \$1000 wholesale.



# \$10,000 Christmas Planner

Pencil in your prospective Hostesses, businesses, husbands, etc

(Hostesses) 1 out of 4 that you share the opportunity with will sign up = **8 new recruits on avg**


10 Silent Hostesses


10 Businesses purchasing five \$40 gifts (average)


7-10 Holiday Coffees (On the Go Appts)


10 Husbands


1-2 Open Houses (Date & total sales)

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